



NEWPORT-MESA Unified School District

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**Mailing Address: P.O. Box 1368
Newport Beach, CA 92663-1368**

March 6, 2010

RE: HP Communications, Inc.

To Whom It May Concern:

HP Communications installed a District wide fiber optic cable network for the Newport Mesa Unified School District in the spring of 2008. This project included a new fiber infrastructure to 32 facilities. There were several issues identified at the start of the project:

1. The schools were operational at the time of construction. The contractor had to provide safe access for parents, students and staff and work in a way as to mitigate noise and other disruptions to the educational processes.
2. The District had just completed a total renovation project of all school sites. The contractor was instructed to do minimal damage to the buildings and landscape.
3. This District is located in two adjacent cities and county areas. This necessitated complex permitting and coordination issues to insure the network was completed in time for the scheduled network implementation.

I am happy to report HP Communications addressed these issues in a very positive way. The installations were completed with minimal disruptions, and as the District point of contact for the project; I received nothing but positive feedback from the school site administrators. This is due to the efforts of Mr. Matt Mosier, the HP Communications Project Manager who communicated project status to me so I could keep the schools informed of scheduled activities on their campuses. The installation crews were also courteous and respectful and took great care to protect the landscaping and buildings.

Our network has been on line since August of 2008 and there has not been one outage due to workmanship or product failure.

March 6, 2010
HP Communications

I would highly recommend HP Communications for any data communications project. If you would like additional specific information please contact me at 716-424-7541.

Sincerely

Tommy Reminiskey

Telecommunications Systems Supervisor
Newport Mesa Unified School District