



Introductory Package





HP Communications, Inc.

"United We Stand"

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HP Communications, Inc.

"United We Stand"

A LETTER FROM THE PRESIDENT

To Whom It May Concern:

We would like to thank you for providing HP Communications, Inc. (HP) the opportunity to introduce our company. Our business specializes in Outside & Inside Plant Construction, Technical Consultation as well as Project Management.

HP Communications is on the front line of a seemingly non-stop communications revolution. We strive to stay current and incorporate new technologies, as they develop, in order to respond quickly to our customers' demands. To keep up with the advancement in technology, HP Communications has established strong relationships with service providers as well as product manufacturers in an effort to offer our customers and employees the latest innovations available. Essential training and certifications are provided to our workforce as new products and industry standard procedures are developed.

During the last several years, HP Communications has had the privilege of being involved in several major telecommunications projects. As a small business, we are proud of the fact that our company has consistently competed at the same level as the larger and more recognizable construction firms. Through our highly skilled work force and strong relationships with subcontractors, HP Communications has excelled in managing and providing the types of services required for the successful completion of these projects. Our customers have recognized and relied on us as a company that provides quality service delivered with integrity. Details of some of these projects as well as reference information are enclosed in this package. HP Communications offers a complete range of distinctive construction and maintenance services with a commitment to excellence.

- OSP / ISP Full Turn Key
- Engineering and Permitting
- Fabrication
- Project Management
- FOC, Coax & Copper
- New Underground Construction
- Splicing and Testing
- Node Construction
- Existing Lease Structure
- Network Repair & Maintenance
- Hub Build Outs
- Aerial Construction
- Structured Cabling
- Electrical

We develop business partnerships with our customers. We're not satisfied with just completing the job; we will help design and build the best system to suit our customers' needs. When problems are encountered, we will assist in developing the best solution to remedy them. Quality service and timely completion is what we strive for. ***Simply put, the pursuit of excellence is at the core of everything we do at HP Communications.***

The HP Team has a diverse array of very talented individuals that include journeymen linemen, splicers and maintenance technicians. The HP Team also includes experts in the field of project management, administration, finance and law, all dedicated to giving our customers complete satisfaction.

We are excited with presenting you this package and look forward to establishing a successful relationship. I know that with our experience, innovation and commitment to quality work, we can be an asset to you and your company.

Sincerely,
Nicholas Goldmann
President



HP Communications, Inc.

"United We Stand"

CUSTOMERS

*Below is a sample list of just a few of our many customers
(in alphabetical order by business type)*

ILEC



LUMEN®

CATV/FTTH



GOVERNMENT



LUMEN®

POWER COMPANIES



MUNICIPALITIES





HP Communications, Inc.

"United We Stand"

ENGINEERING



Communications
Telecommunications Engineering



CONNECT
SOLUTIONS
ENGINEERING

PIVOTAL COMMUNICATIONS



DANELLA



WIRELESS



tekify fiber
& wireless

Clearwire cricket

metroPCS



CLEC



LUMEN





OTHER





HP COMMUNICATIONS, INC. OPERATIONS CENTERS

-  **Yellow Circles**
Indicate States in which HP Communications has performed work.
-  **Yellow Dots** Indicate Current Office and/or Yard Locations



Nick Goldmann
President

Chris Price
Vice President of Operations

Ahmad Olomi
Executive Vice President

SOCAL MARKET

Sr. Regional Director of Operations
Dameion Saputo

LOS ANGELES
Gardena, CA

Area Manager
Daniel Gonzalez

ORANGE COUNTY
Santa Ana, CA

Regional Director of Special Operations
Wais Olomi

SAN DIEGO
San Marcos & El Cajon, CA

Area Manager
Tobias Anderson

INLAND-EMPIRE
Corona, CA

Area Manager
Ralph Ochoa

CENTRAL VALLEY
Bakersfield & Phelan, CA

Area Manager
Bennie Tafoya

NORCAL MARKET

Regional Director of Operations
John Lucas

BAY AREA
Union City, CA

Area Manager
Dustin Stier

SACRAMENTO
Sacramento, CA

Area Manager
Angel Ruiz

TEXAS MARKET

Regional Director of Operations
Hugo Minero

DALLAS
Mansfield, TX

Area Manager
Dustin Walters
Houston, TX

Area Manager
JJ Olomi

EAST COAST MARKET

Regional Director of Operations
Nate Jones

TENNESSEE

Area Manager
Boe Mosier

FLORIDA

Area Manager
Robby Allen

HAWAII MARKET

HAWAII

Kahului, HI (Maui) Kapaa, HI (Kauai)
Holualoa, HI (Big Island) Kailua, HI (Oahu)

Project Managers
Tony Curley
Nicholas Carreras

OCEANIA MARKET

GUAM

Project Manager
Brian Baligad
Construction Manager
Chris Johnson

CORPORATE

Corona, CA

Safety Manager

Kevin Cox

ALL MARKETS

PROGRAM MANAGEMENT

Corona, CA

Program Managers

Emily Ortizescobar

ENGINEERING

Corona, CA

Engineering Area Manager

Joseph Gonzales

SUPPORT SERVICES

Corona, CA

Director of Support Services
Don Bailey

Fleet Manager
Justin Wolosuk

Fabrication Manager
Dave Ladner

Tools Manager
Humberto Zamora



HP Communications, Inc.

"United We Stand"

HP COMMUNICATIONS REFERENCE SHEET

California Incorporation Date: June 1998

President

Nick Goldmann

Executive Vice President

Ahmad K. Olomi

Vice President of Operations

Chris Price

Federal Tax ID #

33-0810391

NAICS Code & SIC Code

237130 & 1623

Dunn & Bradstreet #

09-060-9483

California DIR / PWC #

1000015920

CA Contractors License

No.: 752762

Class: A, C7, C10, C31

AZ Contractors License

No.: R0C264100; Class: A
No.: R0C208699; Class: L-67

DC Contractors License

No.: EMS904631

Class: Low Voltage

FL Contractors License

No.: ES12001013

Class: Specialty

HI Contractors License

No.: 32877

Class C15 & C17

NC Contractors License

No.: 76909

Class: PU

NM Contractors License

No.: 369825

Class: GF9 & ES7

NV Contractors License

No.: 0074556; Class: A

No.: 0068308; Class: C-2D

OR Contractors License

No.: 193746

Class: CGC2 & RGC

TN Contractors License

No.: 69427

Class: AGLM unlt'd, BC-28,
MU-A, S-Comm Towers

UT Contractors License

No.: 7969830-5551

Class: E100

VA Contractors License

No.: 2705158291

Class: ESC

WA Contractors License

No.: 6027996

Class UBI

Insurance Information

Marsh & McLennan Ins Agency LLC, CA Lic #0H18131
PO Box 85638
San Diego, CA 92186

Contact: Peter Epstine
Phone: 858-587-7182
Please see attached evidence of insurance

Accounting Firm

GYL, LLP
4120 Concours Street, Suite 100
Ontario, CA 91764

Contact: Laurie Arredondo
Phone: 909-948-9990
Fax: 909-948-9633

Banking Information

Pacific Premier Bank
3403 10TH Street
Riverside CA 92501

Contact: Alfonso Lara
Phone: 951-300-2288
Fax: 949-864-8470
Email: alara@ppbi.com

Vendor References

Performance Utility Supply
Contact: Debbie Jelev
Phone: 951-245-3500

Precision Aerial Services
Contact: Rachel Huston
Phone: 909-618-3745

ALTEC Industries (A-Aerial)
Contact: Michelle Barba
Phone: 951-780-7853

Business References

Cityside Networks
100 Spectrum Center Dr, Suite 500
Irvine, CA 92618
Contact: Rod Hanson
Title: CEO
Phone: 1-949-779-2762

Race Communications
1325 Howard Ave. #604
Burlingame, CA 94010
Contact: Raul Alcaraz
Title: Race Team Member
Phone: 1-415-994-9400

American Dark Fiber
11110 Ohio Ave., Suite 111
Los Angeles, CA 90025
Contact: Dave Daigle
Title: CEO
Phone: 1-310-312-1818



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

7/10/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION** IS **WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Marsh & McLennan Agency LLC Marsh & McLennan Ins. Agency LLC PO Box 85638 San Diego CA 92186	CONTACT NAME: Gloria Bell PHONE (A/C, No, Ext): 858-242-5779 E-MAIL ADDRESS: Gloria.Bell@MarshMMA.com	FAX (A/C, No): 858-452-7530
INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A: Greenwich Insurance Company		22322
INSURER B: The Continental Insurance Company		35289
INSURER C: XL Specialty Insurance Company		37885
INSURER D: Atlantic Specialty Insurance Company		27154
INSURER E:		
INSURER F:		

License#: 0H18131
HPCOMMU1**COVERAGES****CERTIFICATE NUMBER:** 1388759312**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> BI/PD Ded:10,000 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:	N	N	CGS745990904	7/15/2024	7/15/2025	EACH OCCURRENCE \$2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$300,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$2,000,000 GENERAL AGGREGATE \$4,000,000 PRODUCTS - COMP/OP AGG \$4,000,000 \$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> \$10k Ded.	N	N	CAS742915801	7/15/2024	7/15/2025	COMBINED SINGLE LIMIT (Ea accident) \$2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ See Attached for PROPERTY DAMAGE (Per accident) \$ Hired Auto \$ Physical damage
B	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000	N	N	6072189359	7/15/2024	7/15/2025	EACH OCCURRENCE \$10,000,000 AGGREGATE \$10,000,000 \$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	CWG745990804	7/15/2024	7/15/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER Deductible: N/A E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
D	Contractors Equipment Floater - ACV			7100336610011	7/15/2024	7/15/2025	Scheduled: \$7,134,389 Rented: \$200,000 Item Deductible: \$2,500

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Evidence of Insurance

CERTIFICATE HOLDER**CANCELLATION**HP Communications Inc.
13341 Temescal Canyon Road
Corona CA 92883

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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ADDITIONAL REMARKS SCHEDULE

Page 2 of 2

AGENCY Marsh & McLennan Agency LLC <hr/> POLICY NUMBER <hr/> <div style="display: flex; justify-content: space-between;"> <div style="width: 40%;">CARRIER</div> <div style="width: 10%;">NAIC CODE</div> </div>	NAMED INSURED <div style="text-align: center; font-size: 1.2em;">HP Communications Inc.</div> <hr/> EFFECTIVE DATE:
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ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 FORM TITLE: Certificate of Liability**ADDITIONAL COVERAGE****Professional Liability**

Carrier: Berkley Assurance Company
 Policy #: PCADB50253960724
 Term: 7/15/24 - 7/15/25
 \$5,000,000 Each Claim Limit / \$5,000,000 Aggregate
 \$25,000 Deductible Each Claim

Pollution Coverage

Carrier: Berkley Assurance Company
 Policy #: PCADB50253960724
 Term: 7/15/24 - 7/15/25
 \$10,000,000 Each Claim Limit / \$10,000,000 Aggregate
 \$50,000 Deductible Each Claim

Crime Coverage

Carrier: Travelers Cas & Surety Co of America
 Policy #: 105983294
 Term: 7/15/24 - 7/15/25
 Employee Theft of Client Property: \$1,000,000; \$10,000 Retention
 Fiduciary Limit: \$1,000,000; \$0 Retention

Installation Floater / Property Coverage

Carrier: Atlantic Specialty Insurance Company
 Policy #: 7100336610011
 Term: 7/15/24 - 7/15/25
 Actual Cash Value
 \$2,000,000 Limit w/ \$2,500 Deductible
 Business Personal Property Coverage: \$556,600 Limit w/ \$1,000 Deductible
 Business Interruption / Extra Expense Coverage: \$500,000 Limit

Cyber Liability

Carrier: Travelers Excess and Surplus Lines Company
 Policy #: CYB10807181400
 Term: 7/15/24 - 7/15/25
 Aggregate Limit: \$1,000,000
 Retention: \$25,000

Auto

Hired Auto Physical Damage (Comp. & Collision): \$100,000 Limit
 Comp. Deductible: \$2,500; Collision Deductible: \$2,500
 Hired / Borrowed Auto Liability: \$1,000,000 Limit
 Non-Owned Auto Liability: \$1,000,000 Limit

Employment Practices Liability Insurance

Carrier: Associated Industries Insurance Co., Inc.
 Policy #: ANV115282A
 Term: 7/15/24 - 7/15/25
 \$1,000,000 Limit
 \$100,000 Deductible
 Claims Made Policy
 Prior and Pending Date: 7/25/2017



May 1, 2024

RE: HP Communications, Inc.
13341 Temescal Canyon Rd
Corona, CA 92883

To Whom It May Concern,

I have worked with and utilized HP Communications for over 17-years for both metro and regional fiber optic deployments. The staff at HP Communications has continually been a positive aspect of our development efforts here in Southern California. The HP team goes "above and beyond" the call of duty to support our deployments. They have and continue to be an important vendor to us.

HP Communications maintains a sense of service while working hard to meet the demands and overcome the challenges typical in the complex telecommunications construction industry. HP has exceeded my firm's expectations and has come through for us repeatedly. They stand by what they say and work for our customers as if they were their own. Their willingness to accept nothing short of complete customer satisfaction is unique in today's business environment.

We utilize HP Communications for "design-build-maintain" services and would recommend them to any telecom user as a full turnkey contractor. Aside from top shelf construction work, the staff and management at HP have a depth of institutional knowledge that has translated into meaningful insight towards creating effective solutions related to our operational needs.

The HP staff provides an unparalleled level of field knowledge which includes navigating jurisdictional permitting requirements and work rules that help us develop networks faster and in budget. We would recommend them to any entity in need of OSP contracting assistance.

If you have any questions, please feel free to call me directly at 310-312-1818.

Sincerely,

David J. Daigle
CEO & Founder
American Dark Fiber, LLC

Monday, July 8, 2024

RE: Letter of Recommendation for HP Communications

To Whom It May Concern,

I am writing to provide my highest recommendation for HP Communications, a utility construction company with which I have had the pleasure of working for the past twelve years. During this time, we have collaborated on over eight significant fiber optic outside plant projects totaling more than 20 million dollars.

HP Communications consistently demonstrates a "can-do" attitude and an unwavering commitment to ensuring projects are completed on time and within budget. Their team is not only highly skilled but also exceptionally dedicated to going the extra mile to meet and exceed project requirements.

Projects engaged have spanned various environments and challenges, including metro areas, rural settings, and even a remote project for a Tribal Island in Southeast Alaska. HP Communications has adeptly handled each scenario, showcasing their versatility and capability in delivering complex infrastructure projects. Their proactive approach, meticulous planning, and effective execution have been instrumental in the success of these endeavors.

One of the most commendable aspects of HP Communications is their ability to adapt and respond to the unique challenges presented by each project. Their work on the Tribal Island project in Southeast Alaska is a testament to their resourcefulness and commitment to serving all communities, regardless of location or difficulty.

In conclusion, HP Communications has proven to be an invaluable partner in our fiber optic projects. Their professionalism, expertise, and dedication to excellence make them a standout choice for any utility construction needs. I have no hesitation in recommending HP Communications for any future projects and am confident in their ability to deliver outstanding results.

Sincerely,

James W. Loesche

Current role: Senior Manager, Utilities and Broadband | Tribal
Baker Tilly US, LLP\

Previous: Direct or Broadband for a major CLEC



CableRunner USA

June 13, 2024

RE: HP Communications, Inc.

To Whom It May Concern,

It has been a pleasure to work with HP Communications, Inc. Over the years HP has built a strong reputation in the communications construction industry. As a full turnkey contractor, they have performed engineering & permitting, project management, and fabrication, on fiber network and small cell construction projects I have worked with them on.

HP's engineering department has helped set the standard for construction drawings and as-built documentation. They have even implemented a proprietary database that allows customers to access all kinds of project specific documentation, including permits, prints, and pictures. HP's Project Management team uses this database as well as traditional spreadsheets to help keep projects on time and on budget. They rarely fail to deliver, which keeps our customers fully satisfied with work completed in the time allowed.

When it comes to construction, there is no other contractor that I have worked with that can demonstrate their level of cooperation and dedication in the field. The importance of deadlines and budgets flows all the way from management down to the boots on the ground. Each crew aims to build us the best network possible in a timely manner.

It is my pleasure to endorse and recommend HP Communications as your next general contractor. You will not be disappointed.

Sincerely,

Chad Rasmussen
President & CEO
CableRunner USA



March 13, 2023

HP Communications
13341 Temescal Canyon Rd
Corona, CA 92883

RE: Letter of Recommendation

To Whom It May Concern:

I am writing to highly recommend HP Communications as a full turnkey telecommunications engineering and construction company. Cityside Networks is a fiber-based internet service provider and digital infrastructure company in Southern California. HP Communications is our prime vendor for both engineering and construction for our projects in South Orange County.

In addition to being competitively priced, they add value with high quality work, experienced and dedicated teams, and the ability to scale when needed. They are customer focused and care deeply about their success. HP is extremely responsive and proactive. If an issue arises, they are quick to response and resolve it. They work as a partner and are there to help with planning and problem solving throughout the project.

The principals at HP have created a unique culture where employees are respected and valued which shows in their work and interactions with customers, subcontractors, and city staff. They are dedicated to safety and it shows in their outstanding safety record.

They are a true partner you can trust.

Sincerely,

A handwritten signature in blue ink, appearing to read "Rod Hanson", followed by a horizontal line.

Rod Hanson
CEO
Cityside Networks, LLC
rod@citysidenetworks.com
949-779-2762

100 Spectrum Center Drive; Suite 500, Irvine, CA 92618
www.citysidefiber.com
949-779-CITY (2489)



June 12, 2024

RE: HP Communications, Inc.
13341 Temescal Canyon Rd
Corona, CA 92883

To Whom It May Concern,

I am writing this letter to recommend the services HP Communications provides. During the past 5 years our company has been working with HP Communications on numerous turnkey programs here in SOCAL to programs across the US. We consider HP as a partnership that started with the same goals, how to build more efficient and quality driven projects. HP has a tremendous amount of talent starting from their leadership team to their construction teams.

HP has provided us with Engineering, Construction and Maintenance services throughout our network and has shown a professional attribute regarding customer delivery. ExteNet has an enormous amount of gratitude for HP contributions nationwide and help assist my counterparts excel in their deployments. HP works confidently with our Project management team and jurisdiction to help understand guidelines and processes.

The reputation of the services HP Communications provided has grown to be quite high. This gives our organization the confidence to deploy HP Communications to any programs across the US. Their communications regarding proposals, pricing, and forecasting have been exceptionally sound. To close, I would recommend HP Communications services to any company needing to deliver full TURNKEY Programs!

Sincerely,



Marcos A. Castro

Market Director OSP Southwest
M: 760.625.5476
mcastro@extenetsystems.com

5844 John Hickman Pkwy, Suite
600
Frisco, TX 75034

May 11, 2023
HP Communications, Inc.
13341 Temescal Canyon Rd
Corona, CA 92883

Dear Sir / Madam,

As a true partner over the last 10 years, HP Communications has and continues to transform the broadband landscape in Hawaii through its positive relationship with Hawaiian Telcom.

We first engaged HP Communications back in 2013 to expand our FTTP footprint on the island of Oahu and eventually increased their scope over the next 4 years to include make ready and pole transfer work. After a small hiatus to our build program, we re-engaged HP Communications a second time starting in 2021 for a significantly larger scope.

HP Communications now has a presence on all four of Hawaii's major islands and is our primary OSP construction company.

They overlaid an entire island and most of another with fiber in under year while taking care of all the logistics of an island state where barges come in only once a week and lodging is extremely scarce.

Relative to all our contractors, HP is priced the lowest, has the highest quality, and meets their deadlines all while holding themselves to a high safety standard.

Our view of HP as partner is more than just at a business level. They hire local workers and train them in telecommunications. These workers turn their job into a career to provide for their families. I see HP's executives in the field on occasion not just observing, but also working to show be side by side with their teams. They knows all their workers on a first-name basis and their background – something extremely rare but much appreciated.

I fully trust HP Communications as a partner based upon their work along with their commitment to employees and community.

With much aloha,



Jason Thune
Vice President – Fiber Strategy & Deployment
Hawaiian Telcom, Inc.

Reference Letter

From Lumen Technologies



From: Jerry Poplin

Date: March 13, 2023

To: Dameion Saputo

Cc: Tobias Anderson

Subject: Lumen Technologies **Reference Letter for HP Communications**

To whom it may concern:

HP Communications has been a trusted partner for CenturyLink on several projects in the past few years. In the past 7 years they have completed an extensive fiber over-pull consisting of 4000 miles; Portland to Sacramento, San Luis Obispo to Los Angeles, Sacramento to San Bernardino, San Jose to San Luis Obispo, Sacramento to Reno, San Bernardino to Las Vegas, San Jose to San Francisco, Kansas City to Minneapolis and few others across the Midwest and southeast US. They are a self-performing contractor and take 100% ownership of the project. They handle all aspects of projects from Engineering, Permitting, Construction and Splicing/Testing. I can trust HP to get the job done whatever it takes. Their bids are always competitive in the market areas.

Their Team is honest and gets the job done right the first time and have a proven track record to get the project completed on time and on budget. I would not hesitate to use them on my most crucial projects.

Sincerely,

Jerry Poplin

Construction Manager

Cell **918-521-6661**

eMail : Jerry.poplin@lumen.com



1325 Howard Ave. #604
www.race.com | 877.722.3833
Burlingame, CA 94010

July 3, 2024
HP Communications
13341 Temescal Canyon Rd
Corona, CA 92883

To Whom It May Concern:

We have had a strong working relationship with HP Communications for several years, and they have become our go-to FTTH builder. They are reliable and the quality of their construction work is exceptional. It is rare that an issue arises, but when it does, they are quick to respond and rectify the situation. They help us to keep moving forward when it comes to our time-sensitive projects and have assisted us in communities across California including the Southern Los Angeles, San Francisco, Sacramento, and San Diego regions.

They have worked with us on privately and publicly funded projects, always ensuring the most favorable results possible. HP Communications works diligently on a variety of projects for Race Communications in Tier 1, tier 2, and tier 3 markets by providing a host of services including base map walkouts, engineering and design, fiber design, and building and construction.

HP Communications is a company that cares about doing a good job and we appreciate that we can rely on them to execute a project in a timely manner with minimal oversight. Everyone is wonderful to work with and Race would recommend HP time and time again. Their price and performance remains a cut above the rest.

Trust us when we say that this is one company we stand behind.

Sincerely,
Raul Alcaraz
raul@race.com
415-994-9400
Race Technologies, Inc



RE: Letter of Recommendation

To Whom It May Concern,

I have worked with and utilized HP Communications for many types of projects whether it is a small or very large build for both my Metro and Long Distance networks in the engineering, permitting and construction for new fiber optic routes along with the maintenance of existing facilities. The whole staff at HP Comm. has been great to work with on our expansion efforts here in Southern California. The HP staff provides a high level of field knowledge which includes navigating jurisdictional permitting requirements that help us deploy our networks faster and in budget. We would recommend them to any entity in need of OSP contracting assistance.

HP Communications maintains a sense of pride to the services they provide while working hard to meet the demands and overcome the challenges typical in the complex telecommunications industry. HP has repeatedly come through for us on projects to meet and beat our schedules. They stand behind what they say and treat our customers as if they were their own.

We utilize HP Communications for design-project management-build and maintain services and would recommend them to any telecom user as a full turnkey contractor. The staff and management at HP have a depth of industry knowledge that has provided meaningful insight towards creating effective solutions related to our operational and build needs.

In addition to being competitively priced, they add value with high quality work, experienced and dedicated teams, and the ability to scale when needed. They are customer focused and care deeply about their success. HP is extremely responsive and proactive. If an issue arises, they are quick to response and resolve it. They work as a partner and are there to help with planning and problem solving throughout the project.

The principals at HP have created a unique culture where employees are respected and valued which shows in their work and interactions with customers, subcontractors, and city staff. They are dedicated to safety and it shows in their outstanding safety record.

If you have any questions, please feel free to call me directly at 949-622-3575.

Sincerely,

Craig Robinson

Sr. Manager, So. CA, HI
Pacific Region Access Engineering
17642 Armstrong Ave. Irvine, CA 92614
M: 714.863.2709



**TOP 10
FIBER OPTIC
SERVICES
PROVIDERS
2023**

Awarded by
**TELECOM
TECH
OUTLOOK**

*The annual listing of 10 companies that are at the forefront of providing
Fiber Optic services and transforming businesses*

Gold Shovel Standard

THIS IS TO ACKNOWLEDGE THAT

HP Communications, Inc.

HAS COMMITTED TO UPHOLDING SAFE EXCAVATION PRACTICES AROUND UNDERGROUND FACILITIES

NOVEMBER
2022-2023



11/01/2022

Mel Christopher
Gold Shovel Association

Date



CERTIFIED

2023 OPERATIONAL ACCOMPLISHMENTS

AERIAL CONSTRUCTION

DESCRIPTION	QTY	MILES
STRAND / MAKE READY	4,645,786'	880
AERIAL CABLE PLACEMENT	5,957,901'	1,128
LINE POWER INSTALLATION	24,384'	5
FREEWAY CROSSINGS	8	N/A
ANCHORS	3,614	N/A
POLE PLACEMENTS	1,745	N/A
POLE TRANSFERS	1,370	N/A
AERIAL WRECKOUT	134,310'	25

EXISTING UNDERGROUND CONSTRUCTION

DESCRIPTION	QTY	MILES
MANHOLE INVESTIGATIONS	602,791	N/A
VERIFICATION OF EXISTING STRUCTURE	824,799'	156
NEW INNERDUCT PLACEMENT	589,476'	111
UG CABLE PLACEMENT	10,327,828'	1,956
UG WRECKOUT	307,089'	58

NEW UNDERGROUND CONSTRUCTION

DESCRIPTION	QTY	MILES
NEW UG STRUCTURE INSTALLATIONS	3,182,020'	603
VAULTS / MANHOLE INSTALLATIONS	14,466	N/A

NETWORK SPLICING / TESTING

DESCRIPTION	QTY	MILES
NETWORK PLANT SPLICED & TESTED	3,830,511'	725

NODE CONSTRUCTION

DESCRIPTION	QTY	MILES
NEW NODE CONSTRUCTION	598	N/A
EXISTING SITE MODIFICATIONS	1,125	N/A

ENGINEERING

DESCRIPTION	QTY	MILES
NETWORK ENGINEERING	2,397,140'	454
NODE ENGINEERING	303	N/A
LINE POWER ENGINEERING	150'	< 1

ISP / STRUCTURED CABLING

DESCRIPTION	QTY	MILES
MDU DESIGNS	1	N/A
MDU INSTALLS	102	N/A
WORK STATION DESIGN	0	N/A
WORK STATION INSTALLS	1,028	N/A

EQUIPMENT FABRICATION

DESCRIPTION	QTY	MILES
ANTENNA KITS/BRACKETS	1,008	N/A
SHROUDS / SHROUD KITS	359	N/A
CUSTOM WTRs	450	N/A

TRAFFIC CONTROL

DESCRIPTION	QTY	MILES
PROVIDED TRAFFIC CONTROL FOR ATT(JOBS)	197	N/A

EF (ELECTRICAL)

DESCRIPTION	QTY	MILES
\$\$ AMOUNT OF ELECTRICAL JOBS COMPLETED	\$282,879,29	N/A



HP COMMUNICATIONS, INC.
THE HIGH PERFORMANCE TEAM

13341 Temescal Canyon Rd., Corona, CA 92883 Tel: (951) 572-1200 Fax: (951) 572-1201

2022 OPERATIONAL ACCOMPLISHMENTS

AERIAL CONSTRUCTION

DESCRIPTION	QTY	MILES
STRAND / MAKE READY	5,164,126'	928
AERIAL CABLE PLACEMENT	6,131,458'	1,162
FREEWAY CROSSINGS	36	N/A
ANCHORS	10,129	N/A
POLE PLACEMENTS	6,321	N/A
POLE TRANSFERS	1,276	N/A
AERIAL WRECKOUT	96,000'	18

EXISTING UNDERGROUND CONSTRUCTION

DESCRIPTION	QTY	MILES
MANHOLE INVESTIGATIONS	120,174	22
VERIFICATION OF EXISTING STRUCTURE	1,312,712'	248
NEW INNERDUCT PLACEMENT	440,126'	83
UG CABLE PLACEMENT	6,434,129'	1,218
UG WRECKOUT	160,127'	30

NETWORK SPLICING / TESTING

DESCRIPTION	QTY	MILES
NETWORK PLANT SPLICED & TESTED	5,237,845'	N/A

NEW UNDERGROUND CONSTRUCTION

DESCRIPTION	QTY	MILES
NEW UG STRUCTURE INSTALLATIONS	5,247,846'	993
VAULTS / MANHOLE INSTALLATIONS	15,134	N/A

ENGINEERING

DESCRIPTION	QTY	MILES
NETWORK ENGINEERING	4,268,374'	808
NODE ENGINEERING	126	N/A

NODE CONSTRUCTION

DESCRIPTION	QTY	MILES
NEW NODE CONSTRUCTION	1,029	N/A
EXISTING SITE MODIFICATIONS	284	N/A

EQUIPMENT FABRICATION

DESCRIPTION	QTY	MILES
ANTENNA KITS/BRACKETS	180	N/A
SHROUDS / SHROUD KITS	167	N/A



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2021 OPERATIONAL ACCOMPLISHMENTS

AERIAL CONSTRUCTION

DESCRIPTION	QTY	MILES
STRAND / MAKE READY	3,644,948'	690
AERIAL CABLE PLACEMENT	5,070,000'	960
FREEWAY CROSSINGS	14	N/A
ANCHORS	8,188	N/A
POLE PLACEMENTS	2,261	N/A
POLE TRANSFERS	1,759	N/A
AERIAL WRECKOUT	200,369'	38

EXISTING UNDERGROUND CONSTRUCTION

DESCRIPTION	QTY	MILES
MANHOLE INVESTIGATIONS	269,233	51
VERIFICATION OF EXISTING STRUCTURE	1,652,771'	313
NEW INNERDUCT PLACEMENT	681,061'	128
UG CABLE PLACEMENT	7,263,826'	1,375
UG WRECKOUT	60,222'	11

NETWORK SPLICING / TESTING

DESCRIPTION	QTY	MILES
NETWORK PLANT SPLICED & TESTED	4,741,498'	N/A

NEW UNDERGROUND CONSTRUCTION

DESCRIPTION	QTY	MILES
NEW UG STRUCTURE INSTALLATIONS	4,230,733'	801
VAULTS / MANHOLE INSTALLATIONS	11,779	N/A

ENGINEERING

DESCRIPTION	QTY	MILES
NETWORK ENGINEERING	3,509,826'	664
NODE ENGINEERING	60	N/A

NODE CONSTRUCTION

DESCRIPTION	QTY	MILES
NEW NODE CONSTRUCTION	923	N/A
EXISTING SITE MODIFICATIONS	368	N/A

EQUIPMENT FABRICATION

DESCRIPTION	QTY	MILES
ANTENNA KITS/BRACKETS	296	N/A
SHROUDS / SHROUD KITS	229	N/A



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